

Birmingham Advisors Brings C-Suite Expertise to Private Equity, Family-Owned, Founder-Led Firms

Clients get flexible, affordable strategic and operational resources on their terms

CHICAGO – Oct. 20, 2026 – Birmingham Advisors announced the launch of an independent firm of proven C-suite executives and business leaders to provide strategic advice and operational expertise for private equity sponsors, family office direct investors, and founder- and family-led businesses.

“These businesses are underserved, overcharged and usually disappointed when they look for strategic clarity and operational support,” said Jeff Cox, Birmingham Advisors co-founder. “They are at critical inflection points. They don’t have the time to waste on advice they can’t use, and they can’t afford to prolong their obligation to deliver timely investment returns.”

The Birmingham Advisors team includes CEOs, CFOs, COOs, founders, entrepreneurs and functional leaders who have led more than 2,500 corporate M&A transactions in 10 industries, including hospitality, healthcare and life sciences, business and professional services, real estate and construction, consumer media and retail, manufacturing and industrials, financial services and insurance, transportation and logistics, energy and utilities, technology and software. The firm’s 15 partners and 60 strategic advisors worked for some of the largest Fortune 500 companies before shifting focus to the needs of financial sponsors and privately held companies looking to drive change and unlock value.

Birmingham Advisors prepares clients for M&A transactions, and helps them deploy AI, understand the competitive landscape, extract unmined value, assess their teams, achieve legacy goals, and plug into national and global networks that will help them succeed. The firm’s clients are private equity sponsors, family office direct investors, and founder-led businesses.

“For these businesses, the days of financial engineering and loading companies with cheap debt are over. The only way to create value for shareholders is to deliver superior operating results,” Cox said. “There is no substitute in any business for proven, experienced, disciplined, seasoned leadership.”

Clients engage Birmingham Advisors on a turn-on, turn-off basis for a day, a week, a month or longer as senior advisors, board directors, interim and fractional executives, coaches, expert witnesses, and due diligence providers. Birmingham Advisors provides AI agent development, functional and talent reviews, process improvement blueprints, and assistance with financial close and controls.

“Everyone at Birmingham Advisors was selected for their ability to deliver results,” said Dennis Olis, co-founder. “We provide expert insight, analytical rigor, AI expertise and the power of industry networks to the companies that need them most.”

For more on Birmingham Advisors

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